

# Guido Maisto

-born on February, 7<sup>th</sup> **1961** in Moncalieri, Turin, Italy

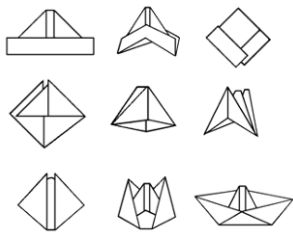
-more than 30 years of experience in world championship level sailing competitions, including **three Whitbread Round the World Race**, today's **Volvo Ocean Race**: watch leader of **Gatorade** in '89-'90, skipper of **Brooksfield** in '93-'94, co-skipper of **Merit Cup** in '97-'98 (achieving the 2<sup>nd</sup> place)

-other career highlights: 1<sup>st</sup> place in the **Round Europe Open Uap** in 1995, 1<sup>st</sup> place in the transatlantic **Atlantic Barbados Challenge** in 1995 (unbeaten record), 1<sup>st</sup> place in the **Fastnet Race** in 1997, **Middle Sea Race** record in 1998, 1<sup>st</sup> place in the **Giraglia** in 1988, 1<sup>st</sup> place in the **Rimini-Corfù-Rimini** in 1988, 1<sup>st</sup> place in the **Roma x Due** in 2006, 2008, 2009, 2010, 1<sup>st</sup> place in the **Corsica x Due** in 2006, 1<sup>st</sup> place in the **Round Sardinia Race** in 2009, etc

-today my racing activities are concentrated on **Open Class** two-handed racing (**Open 50' Vento di Sardegna**, designed by **Umberto Felci**)

-since years I combine my **racing career** with “**onshore activity**” in the field of yacht construction, refitting and optimization: after years in the **marketing of custom and series boats**, my main activity, today, is the **project management of superyacht construction**

-I am **member of the ANAOAI** ( Associazione Nazionale Atleti Olimpici e Azzurri d'Italia/ National Association of Olympic Athletes) and **honorary member of the Sport Velico Marina Militare** (Italian Navy Sailing Sport)



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## **2009-2011: Project Manager**

Arzana' Navi s.p.a., Venezia, Italy Since April 2009 project manager on two Bill Tripp design 148' sloops, responsible for sail plan, deck plan, rigging, sails, deck equipment and electronic navigation equipment.

## **2004 – 2008: Project manager and marketing consultant**

Equinoxe Yachts, Milano, Italia From October 2004 until September 2008 marketing consultant for Equinoxe Yachts, company operating in the commercialisation of chosen sailing yacht brands (Group Beneteau). Also responsible for implementing strong collaborations with shipyards specialized in custom building, so as Adria Sail (Fano, Italy) or Indiana Yachting (Scarlino, Italy). Project manager for the realization of 2 Reichel – Pugh / Nauta 59' and for the composite structures of Nauta 99'.

## **1999-2004: Skipper**

SY My Song (84' Performance Cruiser/Racer Maxi) Skipper of Pier Luigi Loro Piana's maxi yacht My Song from September 1999 until September 2004. Besides the racing activities (see palmares), responsible for the overall management of yacht, so as set up, modifications, shipyard interventions and crew management.

## **1995-1999: Skipper and project manager**

Merit Cup (Sponsored racing campaigns) At the command of the various yachts of the sponsor's racing fleet collecting an important number of international victories. Also project manager responsible for the constructions set up and crew management in Italy, France and New Zealand with the shipyard Marten Marine.

## **1991-1994: Skipper and project manager**

Brookfield (Sponsored racing campaign) Second participation at the Whitbread Round The World Race, fist as skipper: 360° degree responsibility not only for racing aspects but for also for the planning, constructional and organizational part. The racing boat is constructed by Tencara, the world's most progressive and avant-garde shipyard in these period.

## **1988-1990: Crew member, team manager, skipper**

Gatorade (Sponsored racing campaign) I did participate in the whole campaign, which began with the complete refitting of the yacht in September 1988. I took part in the preparatory regattas (Transatlantic Discovery Race, Giraglia, Rimini-Corfù-Rimini, Fastnet) and all the legs of the Whitbread Round The World Race. Once finished the race I brought back the yacht to Italy and did skipper it during the sponsors promotional campaign. I did begin my participation as one of the crew, but little by little I made my way though the role of the technical supervisor, team organizer and watch leader to become the skipper in the end.

**1980-1987: Crew member, team manager, skipper** I did participate at a large number of regattas and offshore sailing.

## **Education**

**1981-1986: Studies at the department of Biology, University of Turin o**

**1980: Baccalaureate in classic studies**

## **Language knowledge**

Italian – mother tongue

English –fluent

French –fluent

Spanish – good